

The Need to Manage Risks Proactively

Senior executives expect production to continue no matter what. Supply disruptions result in broken customer commitments and financial losses. Yet natural disasters, pandemic, recalls, site fires, etc. wreak havoc on supplies, placing customer commitments at risk.

After years of disruptions, executives challenge Sourcing leaders to be less reactive. Manufacturers learned from COVID that not knowing supply locations can have a devastating effect.

When a key supplier is disrupted, it's already too late.

SRS Is Tailored to Your Supply Chain

Manufacturers tailor SRS to their supply chain to:

- view factory sites for their suppliers
- monitor disruptions in parts/materials they buy
- assess their suppliers proactively for business continuity, geopolitical, disaster, and financial risks.

Much of the data on your supply chain is already in SRS, tailored to your suppliers from our ready-to-use repository.

Industry-Leading Proactive Risk Program

SRS gives you an immediate worldclass supply chain risk program. Here are key differences cited by our customers:

-	SRS	Others
Map and monitor supply chain	\checkmark	\checkmark
Supplier risk prevention program	\checkmark	×
Financial Health Reports™	\checkmark	×
#1 in ease of use	\checkmark	×
#1 in value and capabilities	\checkmark	×

From Reactive to Proactive Risk Management

Sourcing executives leverage risk insights earlier in core processes to move from being reactive to proactive with risks:

- 1. **Disruption awareness**: increase mitigation options by knowing immediately about impacted products.
- 2. **Business reviews & awards**: discuss supplier risks and ask suppliers to address them.
- 3. **Scorecards**: add risk to internal supplier scorecards by importing risks from SRS via our API
- 4. **Contracts**: negotiate Terms & Conditions using quantified supplier risks.

SupplyRisk Prevent[™]

SRS is the only service that actively manages suppliers to take risk prevention actions tailored to their risks. This unique risk prevention service has five main steps:

- 1. **Assess** supplier business continuity & geo risks
- 2. Predict suppliers most likely to suffer a disruption
- 3. Assign risk prevention actions to suppliers
- 4. Train suppliers to improve their risk prevention
- 5. Manage and support supplier improvements

SRS provides suppliers risk prevention training, templates, follow-up, and support at no cost to them. SRS data proves that suppliers cut production disruptions up to 60% by completing SRS risk prevention actions.

SupplyRisk Respond[™]

SRS gives you daily awareness of threats and their impact:

- 1. **Map** production sites and key distribution hubs
- 2. Monitor suppliers, sites, and logistics
- 3. **Identify** suppliers impacted by disaster events

First, suppliers log into SRS to provide site locations and to complete the SRS risk assessment. Second, SRS systematically monitors and alerts you for supplier fires, labor actions, logistics disruptions, cyber-attacks, etc. Third, when supplier sites are in a disaster area, SRS contacts them to identify production & delivery impact, resulting in earlier awareness & significant time savings for your team.



SupplyRisk Financial™

SRS predicts public company bankruptcies up to two years in advance using proprietary risk models operating on market data & financial filings. The result is early bankruptcy prediction for all public companies in your BCP program.

Using market data plus financial reports provides earlier and more accurate prediction than financial reports alone. Markets react instantly and have proven predictive power while financial reports provide a comprehensive view. Here are key financial risk differences cited by our customers:

-	SRS	Others
Financial health reports	\checkmark	\checkmark
Covers every equity in the world	\checkmark	×
Updated with market price data	\checkmark	×
Early warning 1-2 years in advance	\checkmark	×
No supplier input required	\checkmark	×

Easy Onboarding

It's easy to get started with the SRS managed risk service:

- 1. Sign terms of service
- Tailor: email <u>support@supplyrisk.com</u> to choose suppliers from the SRS supplier list
- 3. **Create a supplier letter** to explain the importance of the program to your suppliers using SRS' template
- 4. SRS manages supplier outreach on your behalf
- 5. **Train**: Email SRS for live training and support
- 6. **Meet** with SRS for program reviews and best practices

About SRS

Founded in 2007 in Silicon Valley, SRS' mission is to lift the resilience of entire supply chains through transparency and risk prevention. Suppliers save time by completing a <u>secure risk</u> <u>assessment</u> and sharing it with multiple customers. SRS assigns suppliers risk prevention actions to suppliers and provides complementary training, templates, and support to help them address risks proactively.

Simply email SRS (<u>support@supplyrisk.com</u>) to get started and visit <u>www.supplyrisk.com</u>.

